

# Take The **Katahdin** Challenge

## Let us do your HOMEwork!

If you're not an experienced builder or contractor (like most people!) it can be difficult to make a true apples-to-apples comparison of two log home packages. Don't worry, that's where we come in! If you send us a competitor's detailed and itemized quote (which you should always ask for) then we will make a line-by-line, item-by-item comparison. We call it the Katahdin Challenge - it's a service that we provide every day, free of charge. If we can't provide more for the money than our competitors, then we will send you a set of four (4) cedar planter boxes from our sister company, Cedar Ideas™ ---->

Want to make the comparisons yourself? Use the checklist below to identify the areas that are applicable to the log home you want to build and review the Katahdin advantage in that area. Once finished, follow the instructions at the end of this list to complete your Katahdin Challenge. It's really just that simple!



Key Areas	The Katahdin Advantage	Katahdin	Co. A	Co. B
1. Wood Species	Finest northern white cedar exclusively - for excellent 1.41 per inch R-value. Plus natural oils for proven resistance to insects and rot.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Floor System	Complete floor system, including stairs and subfloor of engineered high-performance wood panels if needed.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Log Manufacturing	Fully computerized log cut line — pre-cut, pre-numbered, pre-drilled, barcoded and sequentially packed — saving significant time and money on the job site.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Log Texture	Milled logs or hand peeled - <b>at no additional cost.</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Log Grading Standards	Northern white cedar logs inspected and graded by TPI (Timber Products Inspection Company) certified graders - a stringent and internationally recognized grading system for logs of all species.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Energy Envelope System™	Katahdin's proprietary full-log wall insulation package. R-13 Energy Envelope System available at <b>no additional cost.</b> Enhanced systems available to meet energy codes anywhere in the USA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Loft	<b>Framing:</b> Round or rectangular ceiling joists. <b>Floor:</b> 5/4 tongue and groove spruce wood floor or 1x6 kiln-dried T&G pine with 5/8" T&G high-performance engineered wood panels.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Stair Options	Instead of only rectangular, dimensional lumber, we also offer half-round and rustic for stairs and railings.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Ceiling	Ceiling sheathing, kiln-dried tongue and groove pine.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. Roof Systems	Purlin (whole-log), rafters, and beams available rectangular or rounded — <b>at no additional cost.</b> Additional materials: rigid insulation (where applicable), sheathing, 2x4 strapping, shingles and accessories. All conventional roof framing systems also available.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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11. Roofing	30-year architectural roof shingles with accessories	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12. Gables & Dormers	Gable and dormer materials, full log or framed-and-sided with interior tongue and groove cedar paneling.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13. Windows	Offers high-energy Andersen® windows and patio doors, plus high-tech Velux® roof windows and skylights.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14. Doors	Therma-Tru® fiberglass insulated exterior doors and high-quality 6-panel pine interior doors are available, as well as Therma-Tru steel fire doors where applicable.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15. Window & Door Installation	Pre-cut window and door bucks with spline log joinery and overlapping trim to provide a double-seal — resulting in a tight fit that reduces air infiltration.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
16. Interior Fit & Finish	Interior partition framing with tongue and groove pine paneling for superior appearance. All interior doors and hardware, pine trim and finish materials.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
17. Exterior Finish	Exterior cedar and pine trim package for outstanding finished appearance.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
18. Skirting	Exterior log skirting with false corners. Includes log texture to match house.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
19. Porch & Deck	Premium northern white cedar is used everywhere it shows: deck surface, skirting, rail system, support posts, plate and gable log stock.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
20. Financial Stability	We're so confident in our financial stability that we'll give you our banker's phone number so you can ask him about it. Will other companies do the same?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
21. Solar-Ready Design	Option to make any design Solar-Ready — <b>free of charge.</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
22. Delivery	The package price you're quoted includes all delivery costs, eliminating the shock of unexpected freight charges. Additionally, materials are shipped under protective cover.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
23. 25-Year Warranty	Ironclad 25-year warranty.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
24. Deposit Required	Just 10% down with balance on delivery.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Fill out the box to the right and circle the winner.	Katahdin	Co. A	Co. B
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### Completing the Katahdin Challenge

To complete the Katahdin Challenge and receive a detailed, apples-to-apples comparison from a Katahdin estimator, please send this form and a copy of the competitive estimate(s) to your local Katahdin dealer, or to:

Katahdin Cedar Log Homes  
P.O. Box 145, Oakfield, ME 04763  
Fax: (207) 757-8268  
Email: [info@katahdincedarloghomes.com](mailto:info@katahdincedarloghomes.com)

Total Number of Checkmarks	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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Quoted Package Price (\$)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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[www.KatahdinCedarLogHomes.com](http://www.KatahdinCedarLogHomes.com)